



**UNIFARM**  
*Industries (Pty) Ltd*

**FRESH  
PRODUCE  
EXPORT  
CATALOGUE**

# About Us

Unifarm Industries SA is a fresh produce distributor and exporter with a large client base in various parts of South Africa, with extended services offered being Corporate and Contract Farming, Agro Inputs Marketing and Distribution.

We believe in the importance of building long-term relationships with our clients and suppliers by providing professional, service before, during, and after we have understood and met their requirements.

Working closely with an ever-growing network of farmers, growers, suppliers and traders:

- visiting them regularly,
- taking samples,
- checking their produce and processing methods, and
- educating them on the latest techniques,
- ensuring we receive only the best quality foods and other goods.

Unifarm Industries now has well-established relationships with growers, suppliers, and traders across South Africa. Having local expertise in so many markets provides us with invaluable market intelligence across the entire foods industry. From current consumer trends, to the latest developments in production, packaging, transport and logistics. Not only does this give us a significant competitive advantage, it means Unifarm Industries can help you make better, more informed decisions.

We have a strong network of local partners in South Africa that we have built up over time and with whom we have negotiated preferential pricing. Given these relationships, we can usually source the products as cheaply, if not more cheaply, than you would if you called the source directly.





# Our Store

Unifarm Industries has a well established fresh fruits, vegetables and meat store in at Marula Mile shopping center in the city of Lephalale in Limpopo province, South Africa.

The store forms part of our distribution channels as it is one of the leading stores in the city.

Plans are afoot for expansion of our physical stores across South Africa and the Africa region.

# Our Strengths



## CONTINENTAL REACH

Unifarm Industries has relationships with well-established partners across South Africa. This national reach enables us to fill orders more efficiently and cost-effectively.



## COMPETITIVE PRICING

We have negotiated preferential pricing with our network of local partners in many countries. Unifarm Industries can purchase produce as cheaply, if not more cheaply, than you would if you just called the source directly.



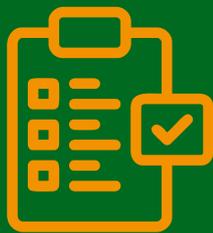
## GREAT SERVICE

We at Unifarm Industries believe in the importance of building long-term relationships with our clients and suppliers by providing outstanding professional, service.



## LOCAL KNOWLEDGE

Unifarm Industries has people on the ground in Africa, committed to finding the highest quality foods. They work closely on a daily basis with an ever-growing network of farmers, growers, suppliers and traders.



## QUALITY CONTROL

Unifarm Industries team members make sure that the produce we offer meets recognized safety and regulatory standards. We visit our partners regularly, taking samples, checking their produce and processing methods, and educating them on the latest developments in production, packaging, transport and logistics.



## LOGISTICS EXPERTISE

The Unifarm Industries management team has over 40 years' combined experience doing business in Africa and globally, primarily in shipping and logistics. We excel in shipping climate-controlled, refrigerated, chilled and frozen cargo whether by road or air, quickly and efficiently.

# Fresh Produce Catalogue

Products that you require that are not listed in our catalogue  
can also be sourced upon your request.





## RED APPLES

The local market always loved a sweet red apple, no matter how mealy. Red is king and all other apple prices are compared to the old Red Delicious or Topred as the full red ones came to be marketed here.

With the high demand of red apples across the globe, Unifarm Industries has a great supply chain of the fruit and able to meet any demand for export.

## GOLDEN DELICIOUS APPLES

Another centurion that crops really well, year after year. With a mild sweet refreshing taste it had takers in South Africa, Africa, and in the world. With the advent of storage techniques that delay ripening, 'Golden' really found its place.

Unifarm Industries golden apple producers have been leading the industry for decades thus we are able to export to you a quality product.





## GRANNY SMITH APPLES

Granny Smith apples have been in South Africa for almost 100 years now and went from strength to strength. In the late 1970s and mid-1980s, it was the dominant variety grown here with good crops of dark green apples that found a niche worldwide for taste and colour. With no competition to date, no wonder it is still being planted and Unifarm Industries sources the best quality Granny Smith apples in the region.

## PEARS

Pears are a domestic fruit that is predominantly grown in the Western Cape region of South Africa. This fruit is in season from February to August, and the bulk of production is exported to countries such as the United Kingdom.

Unifarm Industries sources the best export quality pears in South Africa and able to supply them to the Africa region.





## NECTARINES

South African Nectarines are in season from October to March.

Grown mainly in the Western Cape – this area is one of the richest fruit growing regions in South Africa. Nectarines are also grown in the Northern provinces.

Unifarm Industries is able to supply the best quality nectarines when in season.

## PINEAPPLES

The main producing areas of pineapples in South Africa are Northern KwaZulu-Natal and the Eastern Cape and, on a smaller scale, the Northern Province. It is one of the most important subtropical crops cultivated in the country.

There are 5 major pineapple groups grown throughout the world. Two of these, Cayenne and Queen, are widely cultivated in South Africa and Unifarm Industries has long term relationships with pineapple producers.





## RED & WHITE GRAPES

Grapes range widely in terms of colour, berry size and shape, as well as flavour and suitability to regional growing conditions. The three main grape colour categories are black (purple to black grapes), red (crimson, red and pink grapes) and white (yellow-green to milky green grapes).

Unifarm Industries has built up great relationship with grape growers in South Africa for all varieties of grapes required.

## ONIONS

In South Africa, onions are grown commercially in any province. The major producing areas are Western Cape, Northern Cape, Free State, North West, Limpopo and Mpumalanga. There are two groups of cultivars available in South Africa namely shortday and intermediate-day cultivars. Examples of these cultivars are Granex types, Hojem, Pyramid, Texas Grano, Caledon Globe and Radium.

All onion varieties required can be sourced by Unifarm Industries in bulk quantities.





## **GARLIC & GINGER**

Garlic and ginger have become high demand crops across the world due to the onset of the COVID-19 pandemic as the crops are great immune boosters. Unifarm Industries sources the best quality garlic and ginger direct from farmers across South Africa.



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**CONTACT UNIFARM INDUSTRIES  
TODAY, AND LET US KNOW YOUR  
REQUIREMENTS.**

Products not listed in our catalogue can also be sourced for you as per your requirements. We can assure you that we will do our very best to source what you need.

**Shop Address:**

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cnr Louis Botha & Kort Street,  
Lephalale

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